European Investment Advisory Hub

Europe's gateway to investment support

The European Investment Advisory Hub

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European Investment Bank

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The Advisory Hub in the Investment Plan

European Commission

European Investment Bank
The EU bank

Investment Plan for Europe

Mobilise EUR 315bn of additional financing

…through the European Fund for Strategic Investments (EFSI)

Support investment in the real economy

…through the **European Investment Advisory Hub** and the European Investment Project Portal

Create an investment friendly environment

…through improvements of the European regulatory environment

The Hub's purpose

Support for projects and investments

Advisory and technical support in identification, prioritisation, preparation, structuring and implementation of investment projects

Enhance use of EU funds

Advisory and capacity building support in the implementation of ESIF financial instruments

Improve access to finance

Enhancing financing condition and creating bankable propositions

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What is the Advisory Hub?

An instrument to provide advisory support to project promoters

1. Requests coming via the website
2. Requests coming from expert sources

- Process to handle requests
- Key Performance Indicators
- Build on the expertise of already existing advisory programmes and activities

A cooperation platform to deliver advisory services locally

3. MoUs with National Promotional Institutions and other partnership agreements (LoIs, MoUs with Member States, other)

An instrument to assess market gaps and unmet needs

4.
- Through consolidation of information on projects
- Through assessments of policy implications
- Through market studies

4 streams of activity

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EIAH requests: overview

(as of 31.10.2016)

European Commission

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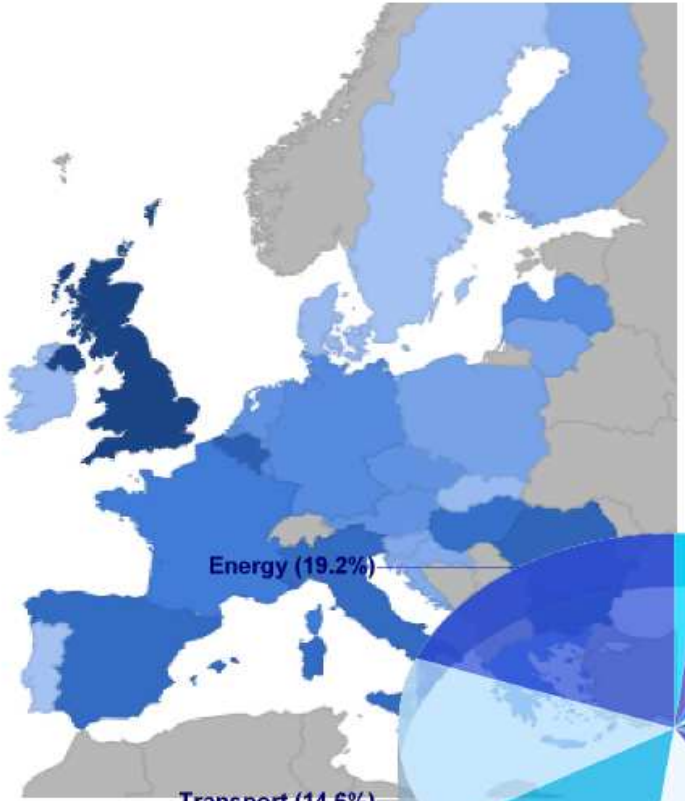
Requests by country

Country	No. of requests
United Kingdom	23
Bulgaria	22
Belgium	19
Italy	19
Spain	18
France	16
Germany	14
Romania	14
Greece	13
Hungary	13
Austria	10
Czech Republic	9
The Netherlands	9
Latvia	8
Luxembourg	8
Poland	8
Cyprus	7
Lithuania	6
Portugal	6
Finland	5
Slovenia	5
Croatia	4
Ireland	4
Malta	3
Sweden	3
Denmark	2
Slovakia	2
Estonia	1
Total	**271**

*excludes 18 requests from non-EU countries

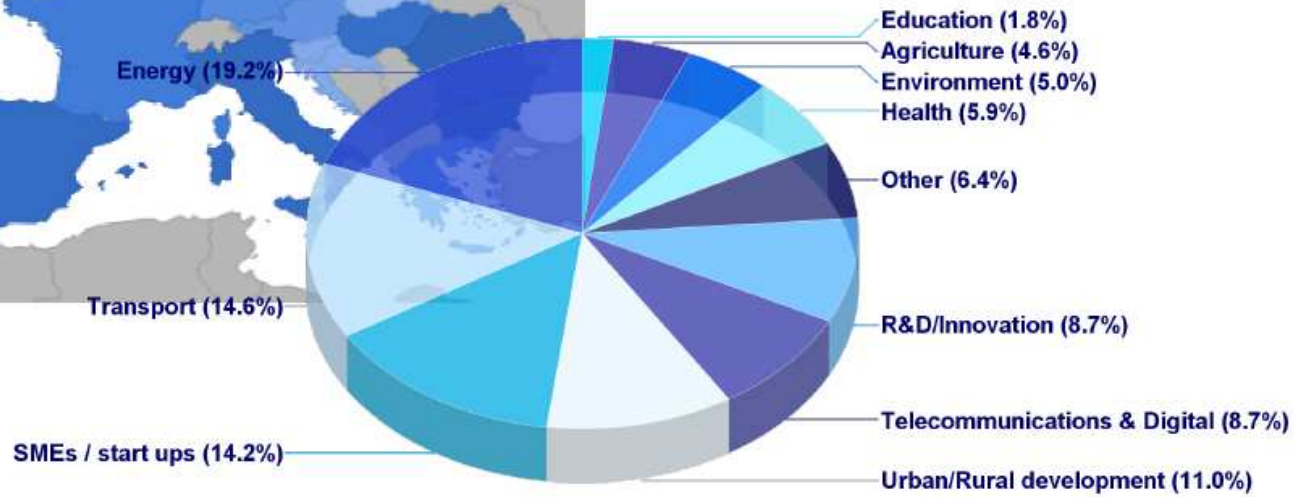


Total of 289 requests

219 project-specific requests

- Public sector : 64
- Private sector : 145
- Other (e.g. NGOs) : 10

Project-specific requests by sector (Tot. 219)



*The category "other" includes project-specific requests in which the sector is not indicated

Delivering services locally: EIAH partners

Local Hub participating and contributing to **knowledge and best practice sharing initiatives**. E.g. working groups, discussion fora, web

Local Hub screening requests coming from local or national clients and directing potential clients and stakeholders to the Hub

Local Hub to deliver advice locally in areas of expertise not yet served by the core EIAH advisory programmes

Signed MoUs

MoUs to be signed

An instrument to assess market gaps and unmet needs

Through consolidation of information on projects

E.g. investment platforms

Through assessments of sector-specific policy implications

E.g. diagnostic of access to finance issues for the EC

Through market studies

E.g. PWC Needs Analysis

Why?

To **remove barriers** and **identify opportunities** for new initiatives

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FAQs about the Advisory Hub

What is the geo scope of the Hub?

The European Union

Does the Hub provide financing?

The EIAH does not provide financing of any sort. Requests for financing addressed to the Hub are redirected to relevant colleagues within the EIB.

Does the Hub have local offices?

Currently the Hub operates mainly via the EIB headquarters in Luxembourg and its local offices. A network of local partner Institutions is being established

Is the Hub only linked to EFSI projects?

No, support will not be limited to projects to be financed by EFSI (and/or the EIB)

Who concretely delivers the advisory support provided via the Hub?

Experts of the EIB, its partner institutions and/or appointed external consultants

Is the support provided via the Hub free of charge?

In most cases, yes. A contribution may be requested from certain private beneficiaries in order to align interests and ensure ownership of results

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Would you like to know more?

European Commission

European Investment Bank
The EU bank

Consult the Hub's advisory offer	**www.eib.org/eiah**
Request support from the Hub	**www.eib.org/eiah/contact**
Contact the Hub for more info	**eiah@eib.org**

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